

IMI

Wave 4: Consumer Perceptions of COVID-19 Global Sentiment Realities & Forecasting

In-field: April 3rd to April 8th, 2020 | Trending from March 10th, 2020

Background: COVID-19 Study Overview Wave 4

Faced with continued uncertainty around the globe, IMI's NextWave[™] is completing comprehensive quantitative online studies with thousands of people 13+ years of age from across the world to better understand consumer attitudes and behaviors.



Wave 4: April 13th, 2020

Wave 5: Within 10 days

We encourage you to share this information with anyone who it can help make decisions and to reach out to our team if you have suggestions or topic requests for the next wave. Previous waves and excerpts can be found on NextWave's Global Content Portal. Click here for more.

If you would like more information, please feel free to contact Don Mayo, Global Managing Partner, IMI International dmayo@consultimi.com or Sarah Stovold, Managing Director, IMI NextWave stovold@consultimi.com.

APRIL 2020

SUN	MON	TUES	WED	THURS	FRI	SAT
5	6	7	8	10	10	11
12	13 WAVE 4	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Key Dates Reference

January 20-25	First American and Canadian cases
March 6	First major event cancellations (e.g. SXSW)
March 11	US travel ban announced; WHO declares pandemic; major sports and events begin suspensions and cancellations
March 12-13	Trump declares a national emergency School closures, large gathering bans Australia unveils \$17.6bn stimulus package
March 16	2-week self-containment for all returning and arriving overseas travellers imposed
March 20	Reported cases of COVID-19 pass 200,000
March 24	G-20 summit rallies against coronavirus
March 25	UN launches a \$2bn global humanitarian response plan to fund the fight against COVID-19 in the world's poorest countries.
April 2	Number of confirmed deaths from the coronavirus surpassed 50,000 with over 1 million confirmed cases globally.
April 8	Number of confirmed cases rises to over 1.5 million globally.

Wave 4 – April 13th, 2020 Content Sections:

SECTION 1

Timing & Concern REGIONAL



SECTION 2

Optimism

Government actions are having immediate impact on consumer sentiment



SECTION 3

What will signal that it's "over"?



SECTION 4

A peek inside: How would you define yourself today?



SECTION 5

What people are enjoying having time to do

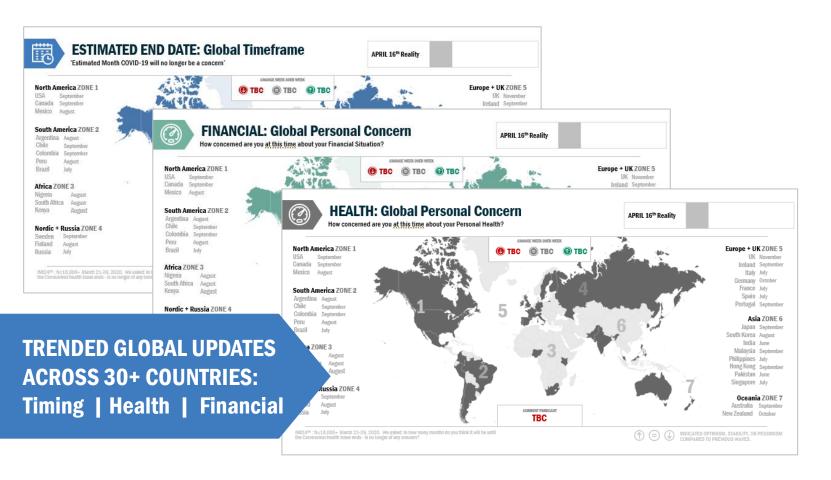


SPECIAL REPORT

Best and Most Trusted Sources of Information

What to Expect in Wave 5

N=30,000+: People aged 13 + years of age





Our next update will also include:

- a) biggest fear
- b) greatest issue
- c) what people miss doing

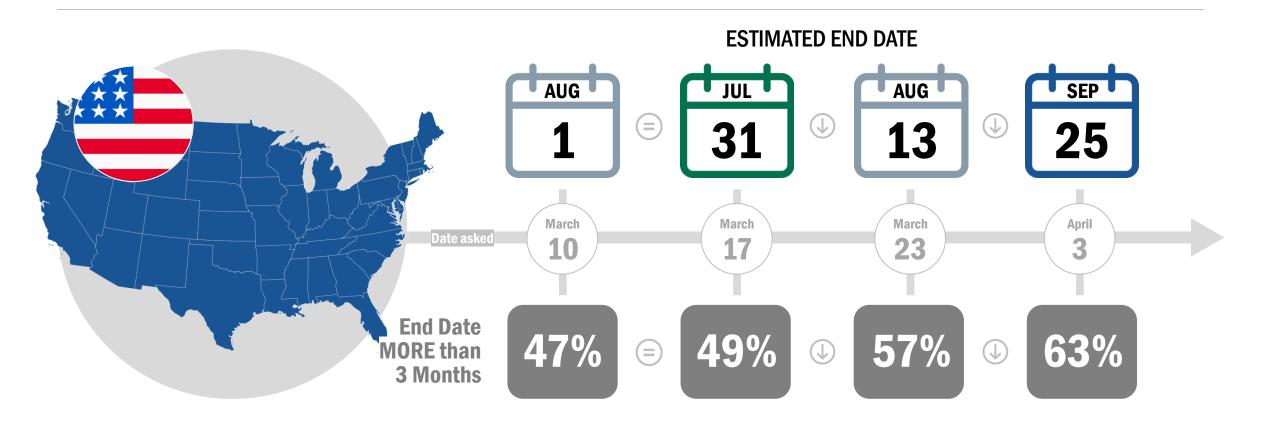
SPECIAL REPORT: Change in Behavior in 40+ categories - from live events, sport, retail, dining, shopping, travel and many more.





ESTIMATED END DATE: American Timeframe

'Estimated Month COVID-19 will no longer be a concern'



IMI24™: N=10,000+ March 10 - April 3, 2020. We asked: In how many months do you think it will be until the Coronavirus health issue ends - is no longer of any concern?





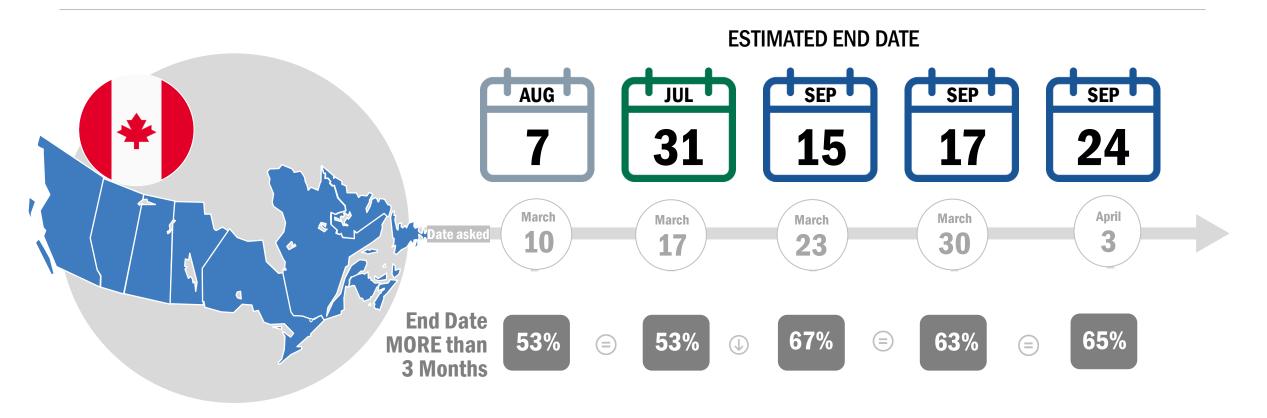


INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.



ESTIMATED END DATE: Canadian Timeframe

'Estimated Month COVID-19 will no longer be a concern'



IMI24™: N=8,000+ March 10th to April 3rd, 2020. We asked: In how many months do you think it will be until the Coronavirus health issue ends





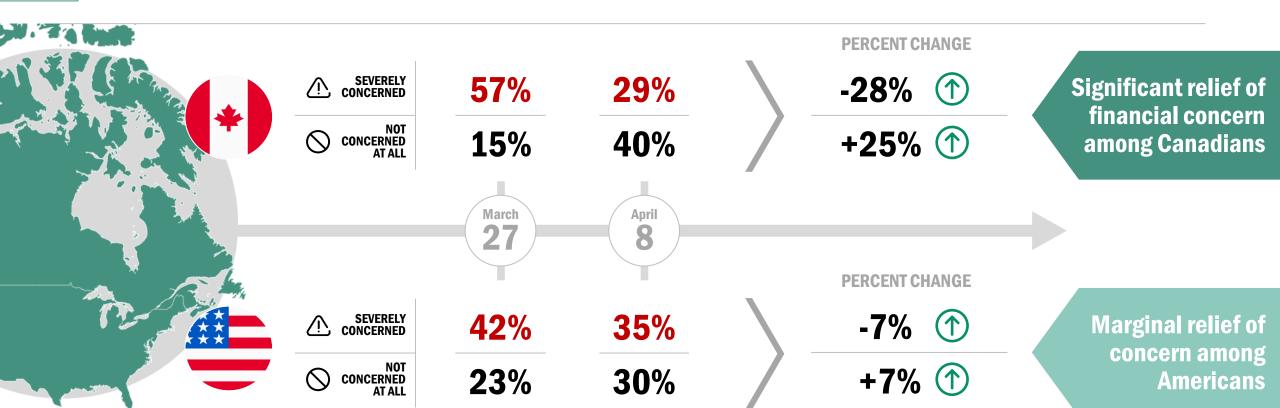


INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.



FINANCIAL: Evolving North American Concern March 27 vs. April 8

How concerned are you at this time about your Financial Situation?



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IMI24™: N=2,000 CANADA N=2,000 USA March 27-April 8, 2020. We asked: How concerned are you at this time about your Financial Situation?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.





SECTION 1.1

USA - Regional Excerpt





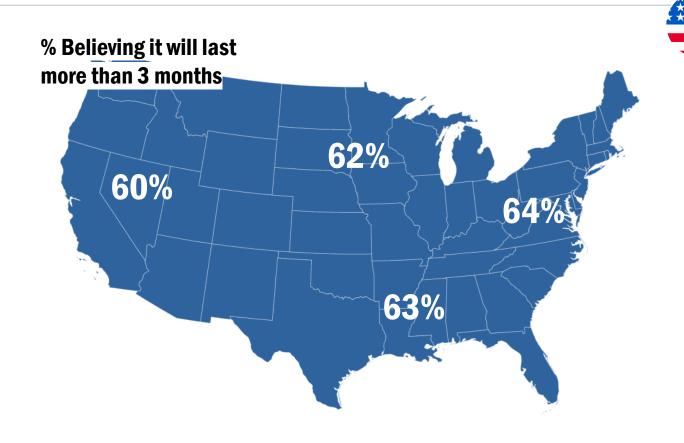
ESTIMATED END DATE: American Timeframe

April 8th Reality



'Estimated Month COVID-19 will no longer be a concern'

APRIL 7	MONTH	MORETHAN 3 Months
USA	September 2020	63%
West	September	60%
Midwest	September	62%
Northeast	September	64%
South	September	63%



IMI24™: N=2,400 USA. April 3rd – April 8, 2020. We asked: In how many months do you think it will be until the Coronavirus health issue ends - is no longer of any concern?





HEALTH: American Personal Concern

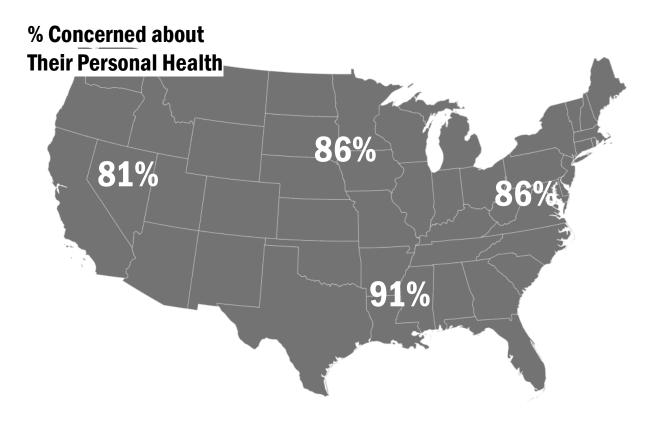
Percent of people concerned about their 'personal health'

April 8th Reality





APRIL 8	HEALTH CONCERN	SEVERELY CONCERNED
USA	87%	58%
West	81%	55%
Midwest	86%	46%
Northeast	86%	54%
South	91%	64%



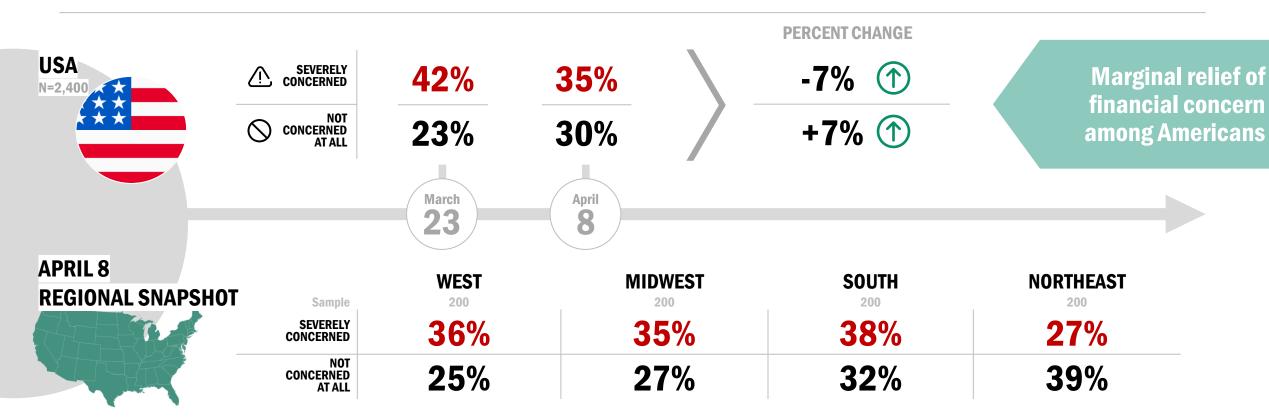
IMI24™: N=1,000 USA April 3 - April 8, 2020. We asked: We asked: How concerned are you about your personal health with Coronavirus?





FINANCIAL: Evolving American Concern March 23rd vs. April 8

How concerned are you at this time about your Financial Situation?



IMI24™: N=1,000+ April 3rd to 8th, 2020. We asked: How concerned are you at this time about your Financial Situation?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.





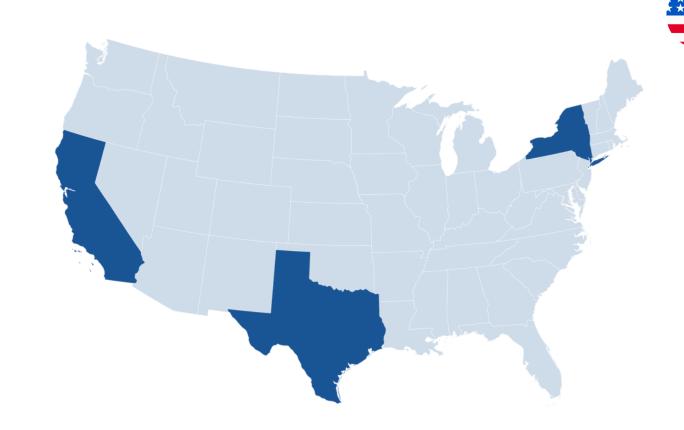
ESTIMATED END DATE: American Timeframe

April 8th Reality



'Estimated Month COVID-19 will no longer be a concern'

APRIL 7	MONTH	MORETHAN 3 MONTHS	
USA	Sep 25	63 %	
California	Oct 20	63%	
Texas	Oct 17	69%	
New York State	Oct 22	65%	



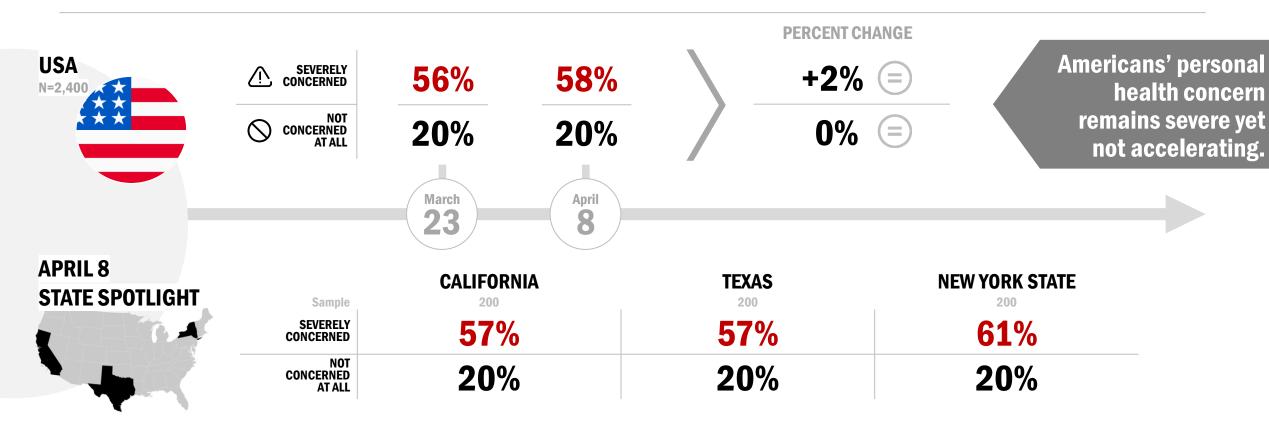
IMI24™: N=2,400 USA. April 3rd – April 8, 2020. We asked: In how many months do you think it will be until the Coronavirus health issue ends - is no longer of any concern?





HEALTH: Evolving American Concern March 23rd vs. April 8th

How concerned are you at this time about your personal health?



IMI24™: N=2,400+ April 3rd - April 8th, 2020. We asked: How personally concerned are you about your health with Coronavirus?







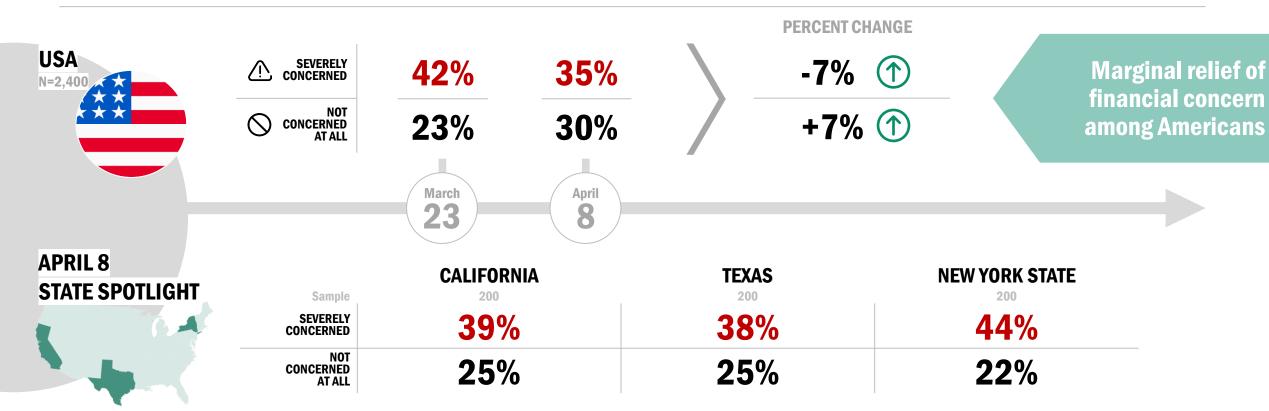
INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.





FINANCIAL: Evolving American Concern March 27 vs. April 8

How concerned are you at this time about your Financial Situation?



IMI24™: N=2,400+ March 27-April 8, 2020. We asked: How concerned are you at this time about your Financial Situation?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.





SECTION 1.2

Canada - Regional Excerpt





ESTIMATED END DATE: Canadian Timeframe

'Estimated Month COVID-19 will no longer be a concern'

April 8th Reality



APRIL 7	MONTH	MORETHAN 3 MONTHS	
CANADA	Sep 30	67%	
British Columbia	Oct 20	63%	
Alberta	Oct 17	69%	
Saskatchewan	Oct 22	65%	
Manitoba	Sep 12	66%	
Ontario	Sep 17	61%	
Quebec	Sep 12	58%	
Atlantic	Oct 7	70%	



IMI24™: N=2,400 CANADA, N=200 per province. April 3rd – April 8, 2020. We asked: In how many months do you think it will be until the Coronavirus health issue ends - is no longer of any concern?





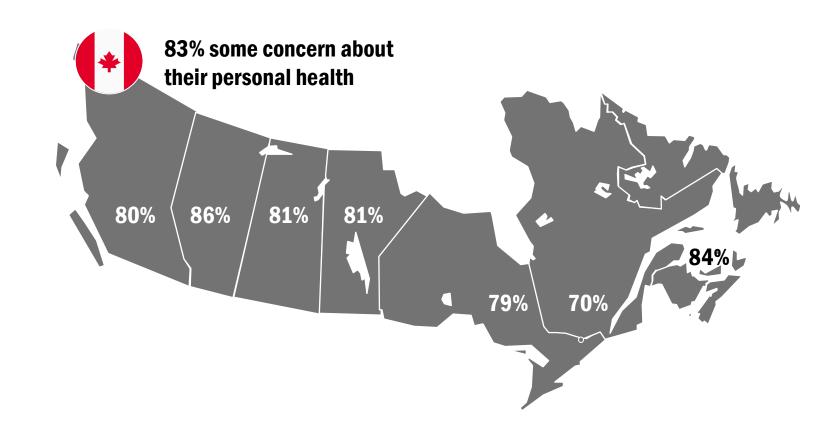
HEALTH: Canadian Personal Concern

Percent of people concerned about their 'personal health'

April 8th Reality



APRIL 7	CONCERNED	SEVERELY CONCERNED
CANADA	83%	53 %
British Columbia	80%	43%
Alberta	86%	46%
Saskatchewan	81%	52%
Manitoba	88%	41%
Ontario	79%	50%
Quebec	70%	48%
Atlantic	84%	49%



IMI24™: N=2,400 CANADA, N=200 per province. April 3rd - April 8, 2020. We asked: How concerned are you about your personal health with Coronavirus?







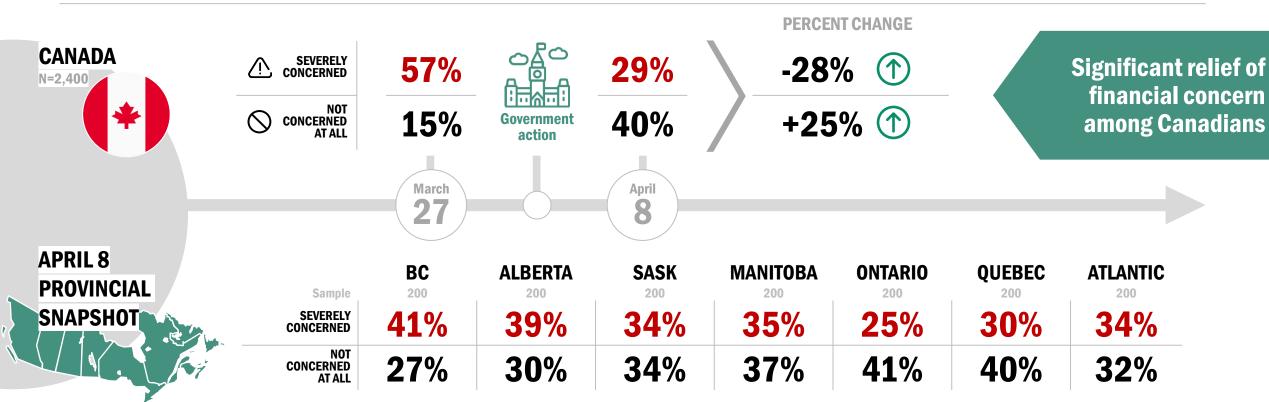
INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.





FINANCIAL: Evolving Canadian Concern March 27 vs. April 8

How concerned are you at this time about your Financial Situation?



IMI24™: N=2,400+ April 3-April 8, 2020. We asked: How concerned are you at this time about your Financial Situation?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.





SECTION 1.3

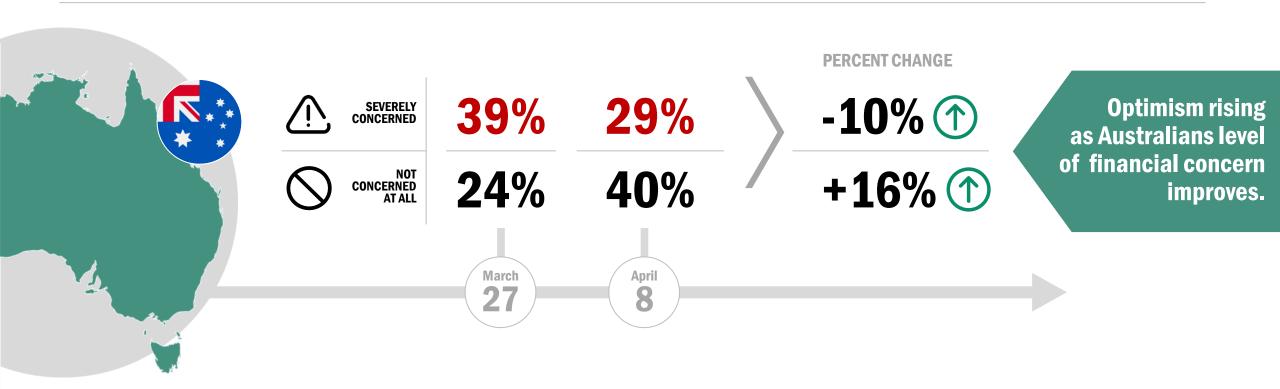
Australia Excerpt





FINANCIAL: Evolving Australian Concern March 27 vs. April 8

How concerned are you at this time about your Financial Situation?



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IMI24™: N=1,000+ March 27-April 8, 2020. We asked: How concerned are you at this time about your Financial Situation?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.



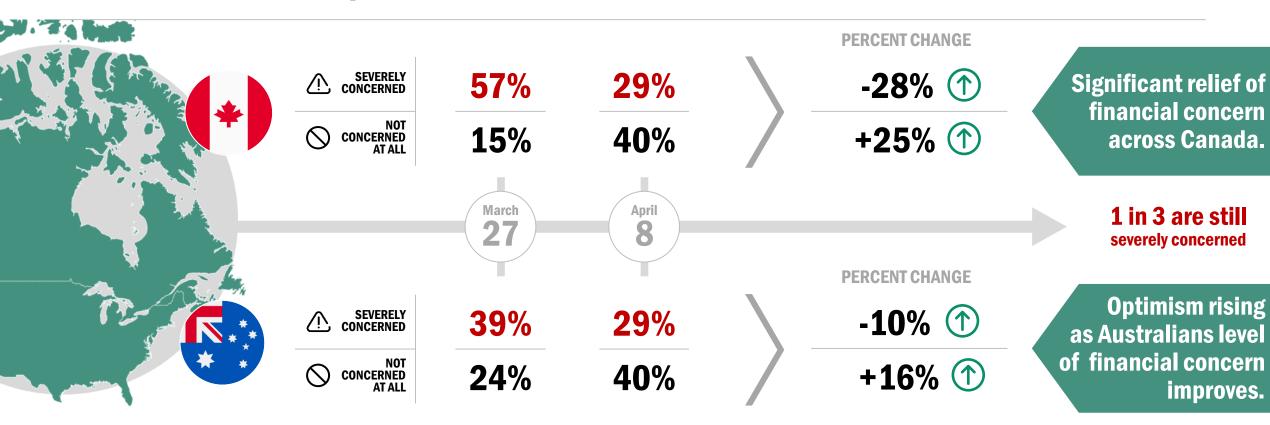


Consumer trends from Canada and Australia, found on the following slide, provide compelling evidence that people can and will change their perceptions and intentions with positive news.

IMI expects these positive consumer shifts to continue with their actions and purchasing behaviors when there is consistent positive news, ending the COVID-19 pandemic.



FINANCIAL: Action in Canada and Australia quickly and significantly relieved level of personal financial concern



IMI24™: N=2,000 CANADA N=1,000 AUSTRALIA April 3 to 8th, 2020. We asked: How concerned are you at this time about your Financial Situation?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.





SECTION 3

What will signal that it's "over"?





For Americans, major health and vaccine announcements will signal the end of COVID-19.

To you personally which actions/signals are necessary to let you know that COVID-19 is over, and you can return to your normal activities?

The CDC announces the threat is over	52 %
The Surgeon General announces its over	40%
Social Distancing is eliminated	36 %
All business are back open	31%
WHO announces the threat is over	30%

A Vaccine is available to everyone	42%
A Vaccine is announced	34%
A Vaccine has been successful in trials	31%
There are no more COVID-19 related deaths	29%
Go back to work/school/daycare	28%
Mass events are in my community	27%
Headline are something other than COVID-19	24%
There are no more COVID-19 related cases	22%
The President/Prime Minister announces its over	21%
A Vaccine is being tested	20%
There is no 'normal' in the next few years	19%
Bars and clubs are open	17%
Shopping malls are open to the public	15%
Sports return to Venues across my country	14%
Shaking hands return to being acceptable	13%
Restaurants are open	10%
Traffic returns to normal	10%
Nothing needs to happen, there's no risk now	5%
Concerts return to Venues across my country	3%





For Canadians, vaccine related announcements, the end of social distancing and business openings will signal the end of **COVID-19.**

Social Distancing is eliminated	52 %
All business are back open	43%
WHO announces the threat is over	39%
The CDC announces the threat is over	31%
Mass events are in my community	31%

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A Vaccine is available to everyone	54%
A Vaccine is announced	48%
A Vaccine has been successful in trials	36%
There are no more COVID-19 related deaths	31%
Headline are something other than COVID-19	28%
There are no more COVID-19 related cases	25%
The Surgeon General announces its over	24%
Shaking hands return to being acceptable	23%
Go back to work/school/daycare	19%
Shopping malls are open to the public	17%
There is no 'normal' in the next few years	15%
The President/Prime Minister announces its over	15%
Restaurants are open	13%
Sports return to Venues across my country	12%
Traffic returns to normal	10%
Bars and clubs are open	9%
Concerts return to Venues across my country	9%
Nothing needs to happen, there's no risk now	0%

To you personally which actions/signals are necessary to let you know that COVID-19 is over, and you can return to your normal activities?



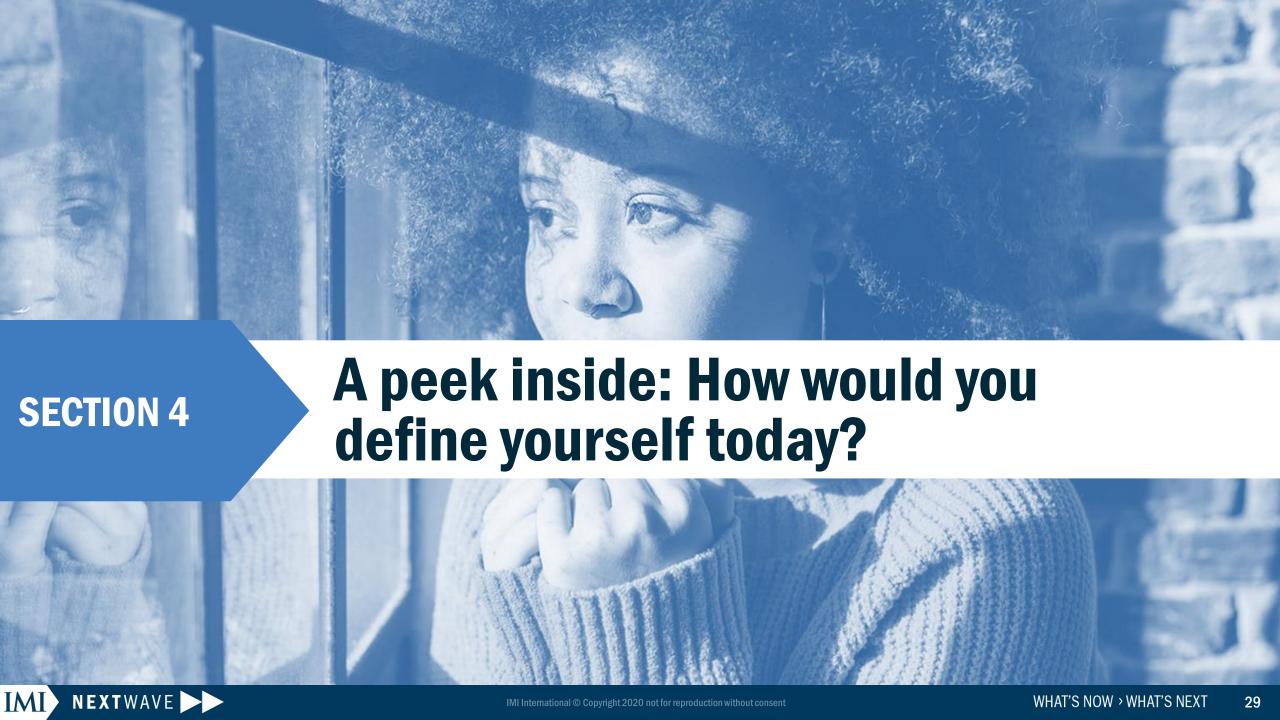


For Australians, major health and vaccine announcements and going back to work will signal the end of COVID-19.

To you personally which actions/signals are necessary to let you know that COVID-19 is over, and you can return to your normal activities?

The surgeon general announces its over	43%
The CDC announces the threat is over	36%
Go back to work /school/daycare	35%
There are no more COVID-19 related cases	30%
WHO announces the threat is over	29%

A Vaccine is available to everyone	31%
A Vaccine is announced	41%
A Vaccine has been successful in trials	35%
Social Distancing is eliminated	25%
All business are back open	25%
A Vaccine is being tested	24%
Shopping malls are open to the public	22%
There are no more COVID-19 related deaths	22%
Bars and clubs are open	17%
Restaurants are open	16%
There is no 'normal' in the next few years	14%
Sports return to Venues across my country	13%
The President/Prime Minister announces its over	11%
Traffic returns to normal	11%
Shaking hands return to being acceptable	10%
Mass events are in my community	5%
Headline are something other than COVID-19	5%
Concerts return to Venues across my country	0%
Nothing needs to happen, there's no risk now	0%



People define themselves as dealing with a range of positive and negative emotions - a sizeable segment are 'friendly' & 'happy', evidence of the "all-together" mindset.

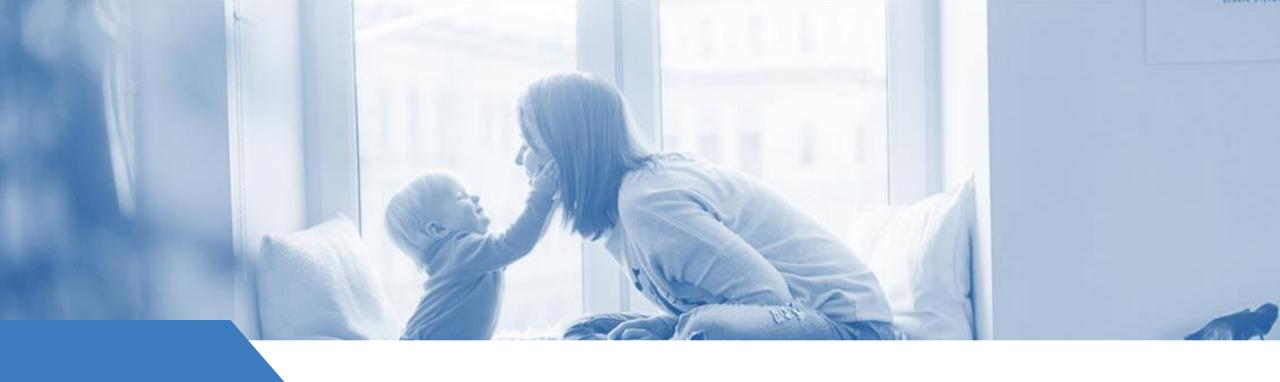
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		3
455		



	US	Canada	Italy
Friendly - Number 1 across 3 Countries	31 %	30 %	29%
Healthy	24%	20%	9%
Нарру	22%	24%	14%
Active	17 %	15 %	16%
Loved	15 %	10 %	11%
Well rested	11%	16%	18%
Stressed	26%	12%	19%
Anxious	25 %	21 %	17%
Unsettled	19%	18%	4%
Depressed	11%	9%	7 %
Negative	7 %	6 %	5%
Alone	6 %	11 %	11 %

IMI 24^{TM} N=300 per Country; Asked April 3 to 8^{th} , 2020.

Which of the following words would you use to *define yourself - today?* A much longer list was asked and is available upon request, but we have captured the highlights here.

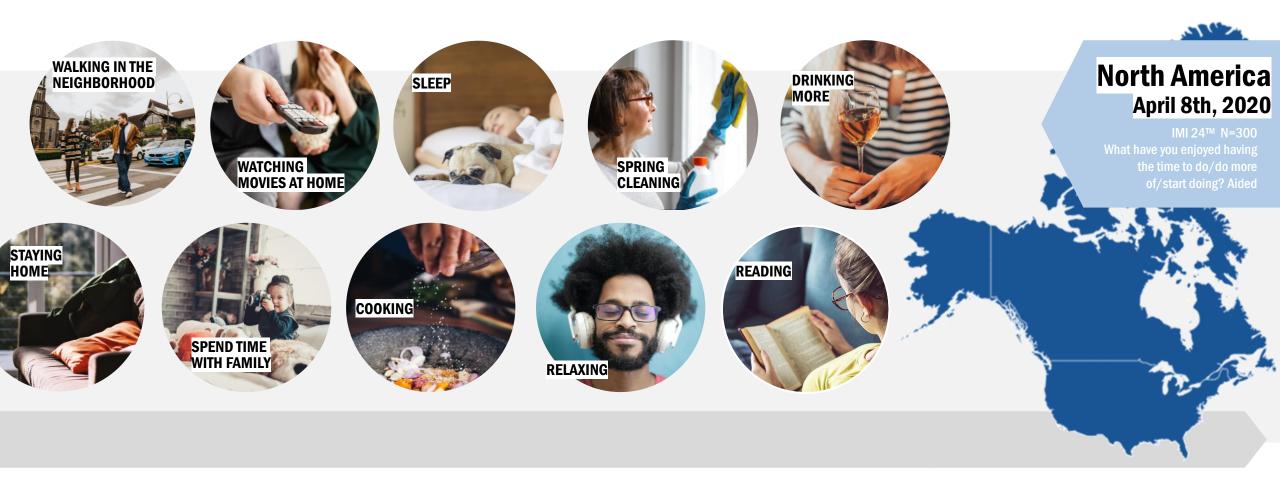


SECTION 5

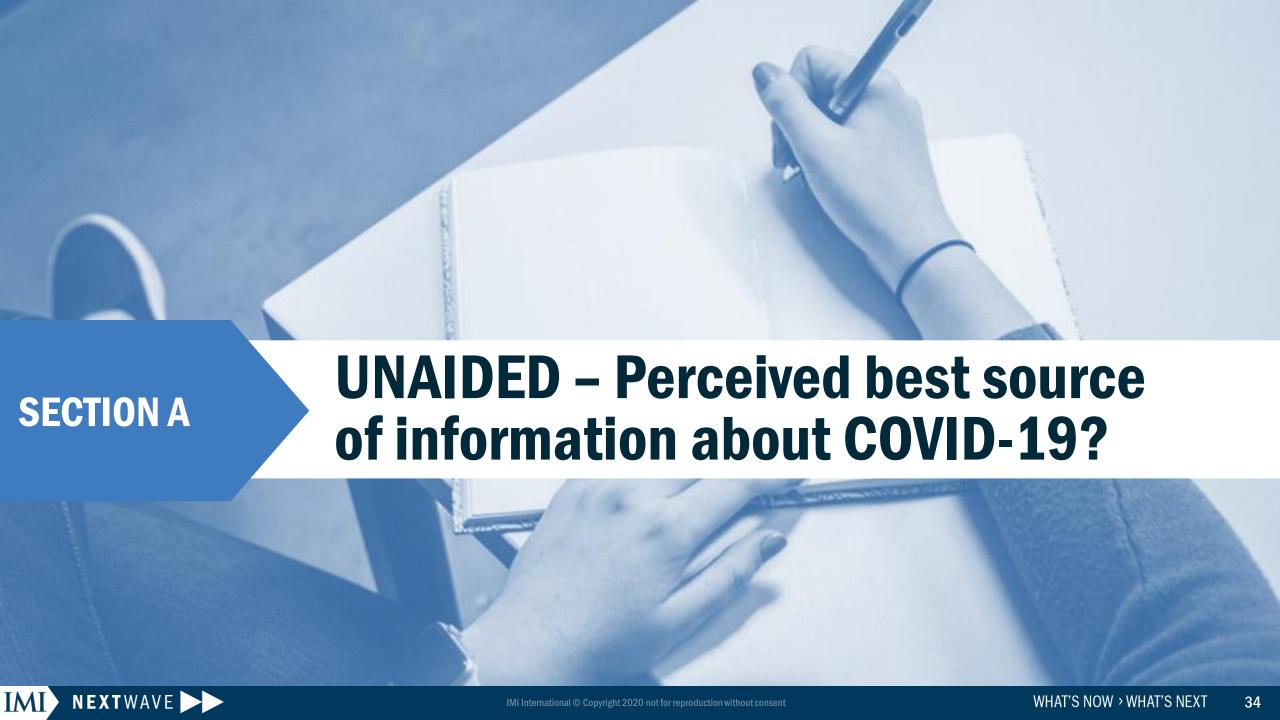
Enjoy having time to do - NOW



In their words: North Americans share what they enjoy having time to do because of the Coronavirus

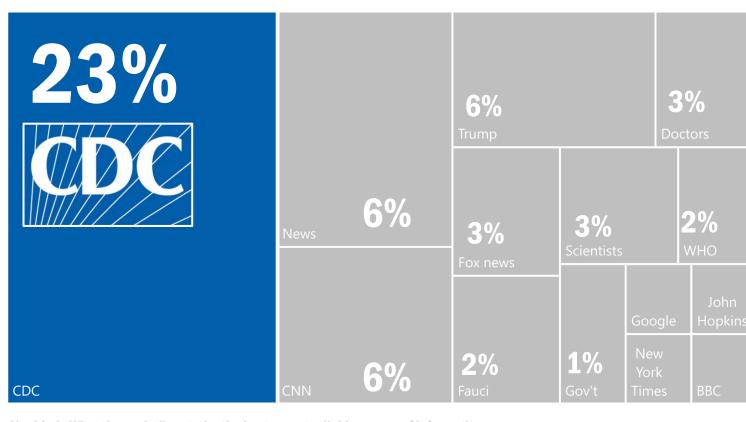












Unaided: What do you believe to be the best - most reliable source of information on Coronavirus? IMI 24[™] - April 3rd - 8th, 2020 USA n=500

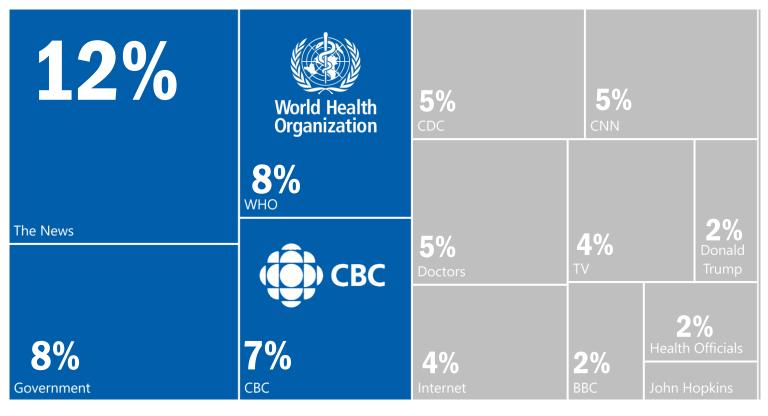


UNAIDED SOURCES OF INFORMATION





Unaided – In Canada, the best source is very fragmented with The News, Government, WHO, and the CBC making up the top 4 best – most reliable sources of information



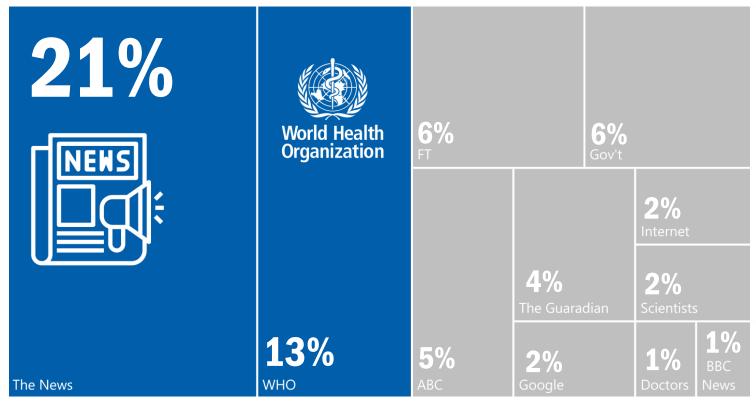
Unaided: What do you believe to be the best - most reliable source of information on Coronavirus? IMI 24^{TM} - April 3^{rd} - 8^{th} , 2020 Canada n=500

UNAIDED SOURCES OF INFORMATION







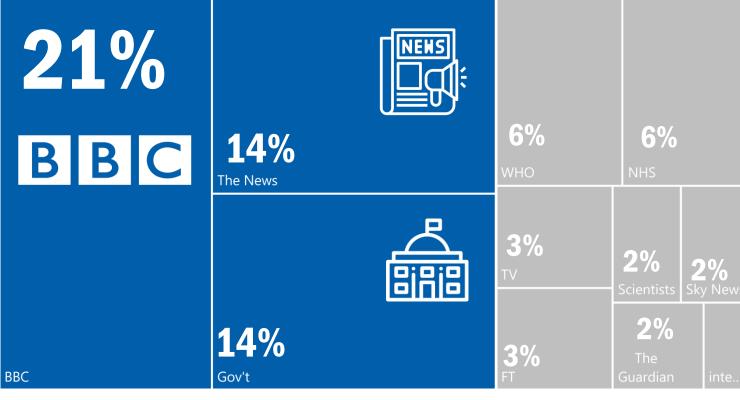


Unaided: What do you believe to be the best - most reliable source of information on Coronavirus? IMI 24TM - April 3rd - 8th, 2020 Australia n=500





Unaided – Across the UK, the best – most reliable source of information is led by the BBC, The News and the Government



Unaided: What do you believe to be the best - most reliable source of information on Coronavirus? IMI 24^{TM} - April 3^{rd} - 8^{th} , 2020 The UK n=500





SECTION B

AIDED – Trusted Sources on information about COVID-19?

There is an ongoing flood of COVID-19 news and information being shared every day. The narratives are evolving quickly, but where are people going for the most reliable information and who do they trust most?

Trusted sources of information and the way forward

National Health Organizations should continue to streamline important information to the public as they've established themselves as the most trusted sources of information related to COVID-19.

Government commercial media buys may prove ineffective as a vehicle to deliver the truth about COVID-19. If used to drive a clear call-to-action, the use of recognizable health professionals may enhance its credibility.

State and Provincial government leaders should continue to address their constituents frequently given the level of trust that has been built and their ability to localize the evolving nature of the pandemic.

Communication related to COVID-19 coming from brands, particularly from the pharmaceutical and insurance industries, will not be trusted.

National broadcasters and local media will continue to play an important role in distributing pertinent information to the masses and should continue to lean on credible health professionals to provide trusted advice and guidance.

The use of social media to distribute any information about COVID-19 is unlikely to be perceived as trustworthy.

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Aided Trusted Sources: The CDC and Health Canada are the most trusted sources of information related to COVID-19 by a significant margin in their respective nations.

DELIVER THE TRUTH



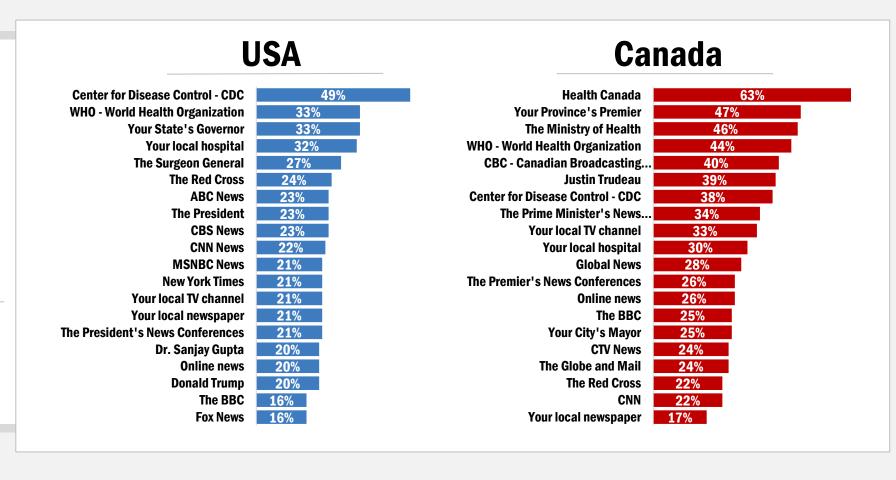


Premiers / Governor over the President/Prime minister

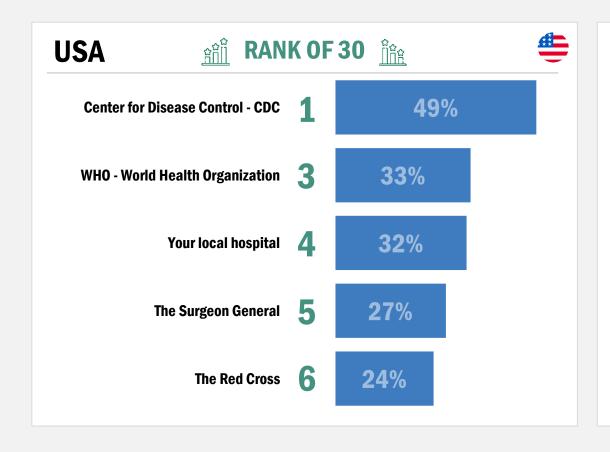
National and local Media

People are not looking to social media for trusted information around COVID-19 / Coronavirus.

Aided: Which of the following sources do you trust to deliver the truth IMI 24™ April 3rd to 8th 2020 USA n=900 CANADA N=900



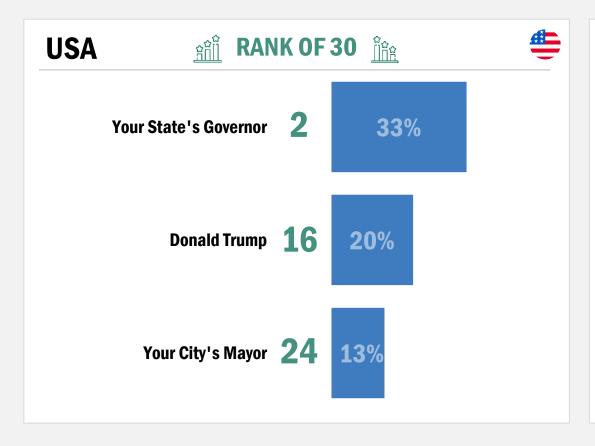
Trust in Health Organizations: National and local health organizations largely outrank government officials and media as being more trustworthy sources of information.

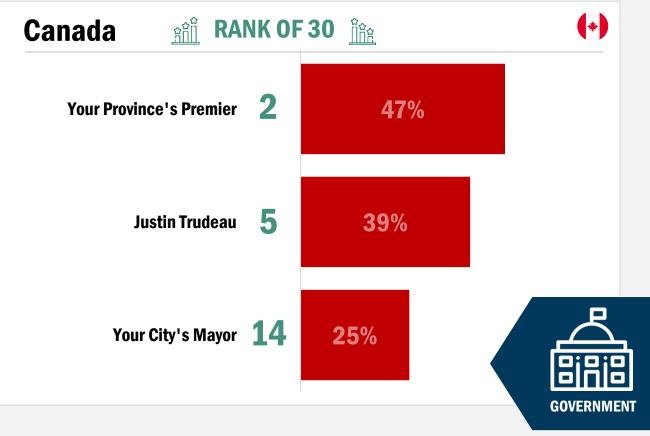




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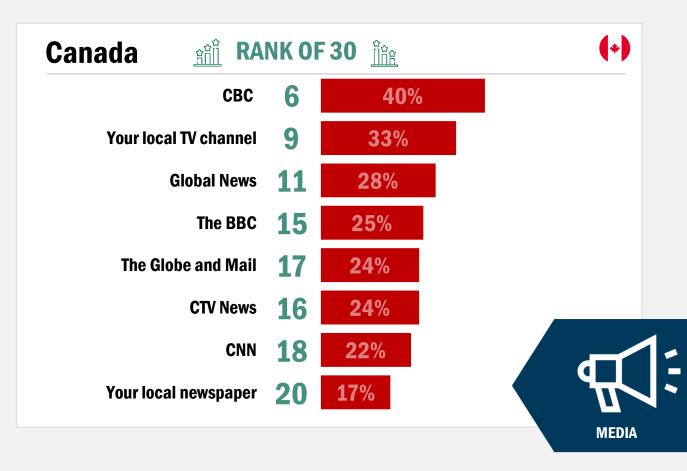
Trust in Government: State and provincial leadership are a more trusted source of information compared to the federal leadership, particularly in the US.





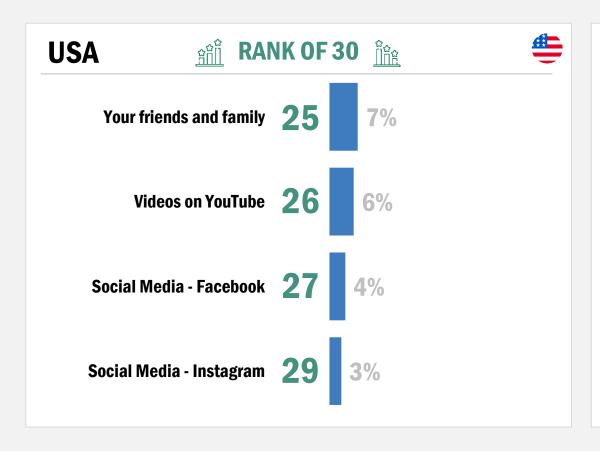
Trust in Media: National broadcasters are the most trusted among media, with the Canadian public broadcaster, CBC, leading the way with 40% trust from Canadians.

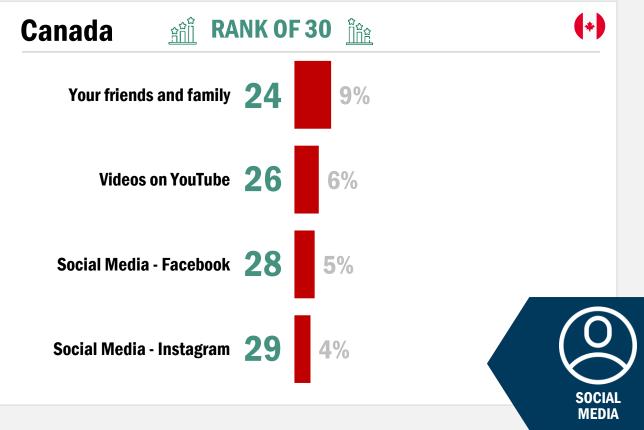
USA RANK OF 30 in the						
ABC News	7	23%				
CBS News	9	23%				
CNN News	10	22%				
New York Times	13	21%				
Your local newspaper	12	21%				
Your local TV channel	14	21%				
The BBC	19	16%				
Fox News	20	16%				



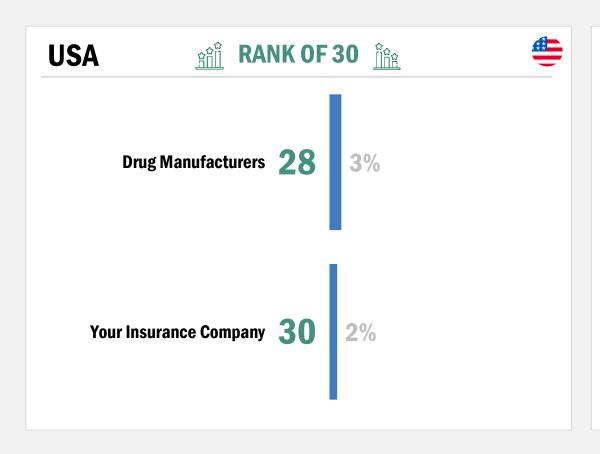
45

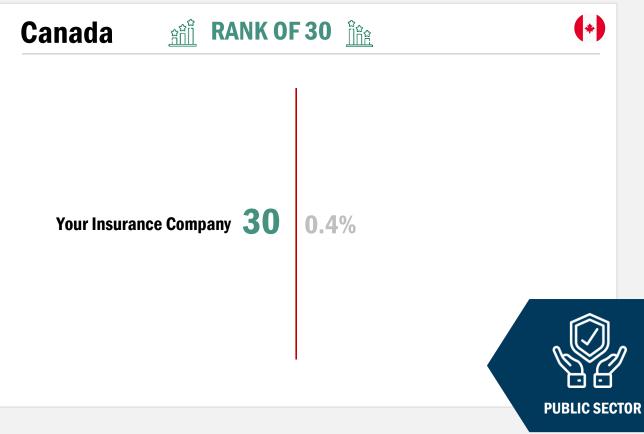
Trust in Social: People have very little trust in the information related to COVID-19 that they get from friends, family or across any social platform.





Trust in Private Sector: The last place people are looking for reliable information is private institutions, a red flag to consider limiting related communications.





IMI International Since 1971

CORE PURPOSE



LOCATIONS



20,000+ Case Studies









THOUGHT LEADERSHIP THROUGH CUSTOM SOLUTIONS

NEXTWAVE

Fuel and inspiration.

- What to do NOW & next
- Fact based guidance for your next step forward; key demos, QSR, hot trends, health and wellness. innovation .events etc.
- Annual IMI investment in R&D

SPONSORPULSE





Deep dive with custom solutions.

- Tailored approach to unique questions.
- Specific questions to drive your ROI
- Brand Strategy, Product, Messaging, Segmentation
- Event Activation
- Sponsorship
- Price Optimization etc.

NEXT UPDATE: COVID-19

The next comprehensive COVID-19 update will be delivered within 10 days.

- Insight at your fingertips

- Deeper dive into Sponsorship with SponsorPulse™ and coming soon, understand everything about the people you care most about with GenPulse.

24/7/365 insight.

- Much more to come...

For more information please contact our regional leads:

America/Europe Don Mayo dmayo@consultimi.com | Asia/Pacific Devon Rick drick@consultimi.com



WAVE 3 RESULTS

People's perceptions globally around health and expected end date are worsening versus last week

Over the past month, IMI's NextWave™ has been tracking 'personal health concern' and 'expected end date' across the globe. In the past week, we've spoken to 23,000 people 13 years of age and older and have expanded our evaluation to identify individual's 'personal financial concern'.

The results of these three measures are alarming and progressively worsening in most countries, indicating that people across the globe don't yet feel that we have a grip on the coronavirus.

TIMING

This information is from Wave 3 reporting.



Next Global update: within 10 Days

TODAY'S REALITY: FROM MARCH 30TH, 2020

Current Estimated End Date

Personal Health



Financial Health





















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SEVERELY CONCERNED



ESTIMATED END DATE: Global Timeframe

'Estimated Month COVID-19 will no longer be a concern'





IMI24™: N=18,000+ March 21-26, 2020. We asked: In how many months do you think it will be until the Coronavirus health issue ends - is no longer of any concern?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.

New Zealand



August **↓**

July (↓)

Finland

Russia

Australia September =

October ↓

CURRENT FORECAST

AUGUST 2020



HEALTH: Global Personal Concern

% of people concerned about their 'personal health'



North America ZONE 1

USA 85% (+5%) 83% (-1%) (=) Canada 85% (+7%) 🕠 Mexico

South America ZONE 2

85% (+8%) **Argentina** 85% (+7%) 🔱 Chile **95% (+11%)(↓)** Colombia 88% (+6%) 🕠 Peru

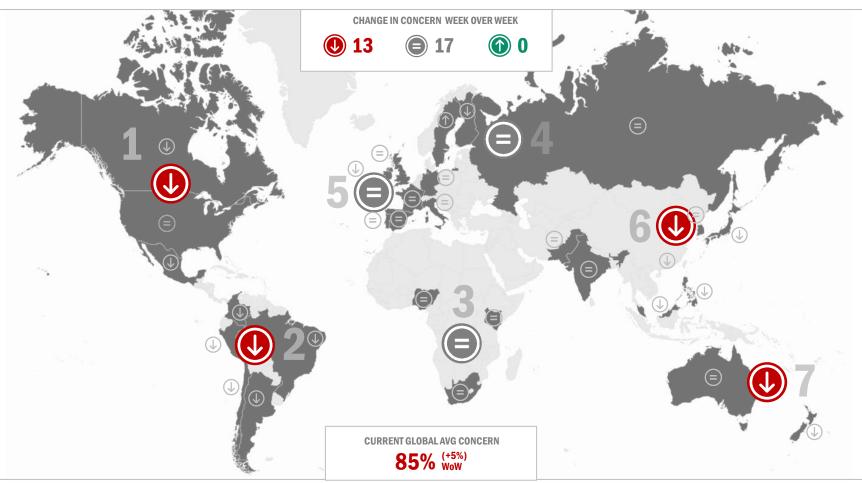
90% (+13%) (1) Brazil

Africa ZONE 3

Nigeria 93% (+2%) (=) 91% (+4%) (=) South Africa 93% (0%) (=) Kenya

Nordic + Russia ZONE 4

63% (+2%) (=) Sweden 67% (-3%) (=) Finland 57% (+2%) (=) Russia



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Europe + UK ZONE 5

UK 92% (+14%)√

Ireland 90% (-1%)(=)

Italy 88% (+1%) (=)

Germany 86% (0%) (=)

France 87% (-3%) (=)

Spain 89% (+2%)(=)

Portugal 90% (+1%) (=)

Asia ZONE 6

Japan 93% (+9%) **(↓**)

South Korea 80% (-2%) (=)

India 86% (+10%) (1)

Malaysia 87% (+2%) (=)

Philippines 89%

Hong Kong 86% (+3%) =

Pakistan 81% (+7%) (↓)

Singapore 83% (0%)

Oceania ZONE 7

82% (+12) 🔱 Australia **New Zealand** 82% (+8%)(1)

IMI24™: N=18,000+ March 21-26, 2020. We asked: How concerned are you about your personal health with Coronavirus?







INDICATES OPTIMISM, STABILITY, OR PESSIMISM COMPARED TO PREVIOUS WAVES.



Wave 3 Global Perspective: Italy Relative to USA, Canada, UK, and Australia

Consumer reality

Comparing the response of Italians to other nations showcases that the country that has been fighting COVID-19 longer, shows no heightened level of concern.

- Italy has a much shorter expectation of 'end date' than newer entrants.
- Consumers ability to accurately forecast their future behavior will be very suspect given current levels of concern and unknown.
- Biggest issues faced over next 3 months showcase significant physical and psychological risk to people globally.

March 30 th 2020 Reality	USA	CANADA (*)	UK	ITALY	AUSTRALIA		
Expected End Date	Sept 2020	Sept 2020	Nov 2020	July 2020	Sept 2020		
Personal Health Concern	85%	83%	92%	88%	82%		
Financial Concern	79%	76%	74%	66%	76%		
Intention to attend a LIVE event when COVID is over (Increase-Decrease)	-1%	-3%	+8%	+24%	+11%		
Search for an Update within an Hour of Waking	50%	47%	NA	47%	NA		
Biggest Issue Faced in the Next 3 Months	Fear, Confinement, Isolation, Money to Live, Social Connections, Emotional and Health.						